

Summary of Golf & Greens Committee meeting
January 15, 2024

Ed Dorman, Chairperson, had each of the members of the Committee introduce themselves.

John Chorba, HOA representative, went over the Golf & Greens Charter for the new members. He encouraged Association members to bring information back to their respective associations.

Rhett went over the financials. Some information was only available through November. Hard & soft goods provided a profit this year; golf not so much.

Craig explained how Golf Now pricing is determined. The rate is set by us, we provide 2 trade times every day, except Monday. The golf course, in return, receives various services from Golf Now, including advertising, etc.

Ryan reported that the courses will be closed until January 22nd, due to weather. They're adding bubblers to the pond on North 2. They'll be adding rock edging around the beds on all courses. Bunker sand is to be applied, as needed, by the end of February. There are heaters in the bathrooms. The nozzles will be replaced over the entire course.

Craig is working on getting the pricing on balls corrected with Range Servant. He's working with the Corporate Office on getting each Association its own Credit Book, rather than all leftover funds from Playdays going into one account. There will be a Valentine's sale coming soon. Annual packets are coming as soon as possible (should be approximately 360 in all)

Old Business

- Regarding Play Card expiration – previously if a card was used up by October 15th, a player was still charged the same fee as before. This seems to be unfair to Annual Members. The issue is being discussed at the Board level, but there was a motion made to “eliminate ‘preferred’ pricing on play cards; when they expire, prices go to resident rate”. The motion carried.
- There was discussion about the financial impact of Tournament Play. Eliminating weekend tournaments would only shift rounds to more residential and annual play, resulting in no additional revenue for the course. Rhett advised that they are not actively pursuing outside tournaments over

weekends. Craig advised that they turned down approximately \$150,000 in tournament revenue so as not to negatively impact residents.

- The developer is being pushed to finish North 4 sodding; should be completed within 45 days

New Business

- Lee Griswold was elected Vice Chair
- There was discussion that **all** players check in at the Pro Shop prior to play. It was suggested that: 1) On Playdays, it won't be necessary for Association members to check in at the Pro Shop; 2) Annuals won't need to check in; 3) Non-annuals need to check in 30 minutes prior to their tee time. If there's an overflow of people trying to check in, is there an alternative process – Craig will discuss solutions with Staff.
- There's a need for Starters to provide reminders to golfers prior to teeing off (rake bunkers, stay out of ESA's, etc)
- There is a need for a more efficient way to go to North 1 – this will need to go through Capital Expenditures
- New carts will be coming in April/May. The bid for cart expansion building will be received by the end of January – if accepted, work will commence and 15 additional carts will be ordered.
- The 2023 lights tour was a success – over 1200 toys collected. A committee will meet and discuss what could have gone better and safer, and the dates for the daylight tour(s).
- There will be a Golf Forum on February 26th at 2:00 in the Lone Star Room. Prizes will be given to encourage attendance.

The next meeting will be February 19th at 1:00 pm.